

MARY MCCLEARY  
Vice President  
USI Insurance Services  
726 Exchange Street, Suite 618  
Buffalo, NY. 14210  
716.314.2130 | c: 716.432.7170 | f:  
610.537.4110  
[mary.mccleary@usi.com](mailto:mary.mccleary@usi.com) | [www.usi.com](http://www.usi.com)

Mr. Ralph J. Vanner, Jr., Chairman  
**Ralph J. Vanner & Associates, Inc.**  
11 Pinchot Court, Suite 100  
Amherst, New York 14228-1117  
(716) 688-8888  
(716) 929-8688 (direct fax)  
(716) 688-9001 (general fax)  
E-mail: [rvanner@vannerinsurance.com](mailto:rvanner@vannerinsurance.com)  
Web site: [Ralph J. Vanner & Associates, Inc.](http://Ralph J. Vanner & Associates, Inc.)

Mr. Michael Lawley  
**Lawley Insurance Services**  
361 Delaware Avenue  
Buffalo, NY 14202  
Phone:(716) 849-8618  
Fax: (716) 849-8291  
E-Mail: [MLawley@lawleyinsurance.com](mailto:MLawley@lawleyinsurance.com)

**M&T Insurance Agency, Inc.**  
**Mr. Bart Kresse, Market Leader**  
285 Delaware Avenue, Suite 4000  
Buffalo, NY 14202  
(716) 853-7960  
**(716) 651-4785**  
**e-mail: [bkresse@mtb.com](mailto:bkresse@mtb.com)**

Charles J. Sellers Company, Inc.  
4300 Camp Road  
Athol Springs, NY 14010  
Phone:(716) 627-5400  
<http://www.sellersinsurance.com/>

Christopher B. Byrnes  
Vice President  
The Leahy Company, Inc.  
118 North Bedford Road, Suite 203  
Mount Kisco, New York 10549  
(800) 499-4001  
(914) 241-7300  
(914) 241-4452 FAX  
[chris@leahycompany.com](mailto:chris@leahycompany.com)  
[www.leahycompany.com](http://www.leahycompany.com)

Mr. Michael Cryan  
**Amherst Insurance Agency**  
333 International Drive, Suite B3  
Williamsville, New York 14221  
Phone: (716) 580-1200 Extension 106  
(716) 580-1205 (fax)  
(716) 553-4731 (cell)  
E-mail: [mcryan@amherstinsurance.com](mailto:mcryan@amherstinsurance.com)  
Web site: [Amherst Insurance Agency, Inc.](http://Amherst Insurance Agency, Inc.)

Ronald Adamczak  
Director – Risk Management  
Hoffman Hanafin & Associates, LLC  
500 Seneca St. | Suite 303 |Buffalo, NY  
14204  
Direct Line (716) 768-6740  
Office (716) 842-0700 ext 312  
[radamczak@HoffmanHanafin.com](mailto:radamczak@HoffmanHanafin.com)  
[www.hoffmanhanafin.com](http://www.hoffmanhanafin.com)

Lori A. McDermott  
Vice President, Benefits Group  
Employee Benefits Consultant  
285 Delaware Avenue - Suite 400  
Buffalo, NY 14202  
Office: (716) 651-3948  
Cell: (716) 880-7026  
Fax: (716) 651-4778  
e-mail: [lmcdermott@mtb.com](mailto:lmcdermott@mtb.com) |  
web: [www.mtb.com](http://www.mtb.com)